

EXCEED BUILDING & DESIGN

THE ART OF STRESSLESS BUILDING

By
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Owner and Director
Exceed Building & Design





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ABOUT EXCEED BUILDING

Exceed Building & Design is a leading design & building company that designs and delivers beautiful new homes and quality renovations in the Mollmook/Milton area of the South Coast of NSW.

Our company owner and director, Paul Watkins, has over 28 years of experience in the field and has completed countless successful renovations and new build projects in the area.

We deliver projects that include planning, design and construction all in one contract. There are several benefits to this method of completing construction and renovation projects. Here below, we highlight some of these benefits.

5 KEY BENEFITS OF WORKING WITH A DESIGN & BUILD COMPANY

1. Single source of accountability

When working with a design and build company, one entity is accountable for the entire project including how the result looks, how much it costs and how long it will take to complete. When one company handles the design and build of the project, it takes care of the pricing and scheduling in the design phase. They will consider all fees, construction costs, utilities, landscaping allowances and all other costs early on in the process.

Architects are not builders. They have a clear vision of your project but often they do not know what it takes to build it and have a habit of underestimating the costs. Unfortunately, there are situations in which the costs of a project turn out to be twice as much as the architect said it would be. Such a scenario can be disappointing and it is unacceptable.

When we design and build, we focus on results. We work with you the whole way and we understand the real costs and practicalities of the build. We can give you your dream home without the stress of a blown budget.

2. Expertise

Design and build companies are experts in both fields. Our company owner and director, Paul Watkins, has over 28 years experience in the building industry. He is a skilled and professional builder as well as a talented and creative designer.

Exceed Building & Design's experienced team are dedicated to the design-build process to ensure high-quality results and total customer satisfaction.





3. Proper planning, not just quotes

Stories of design and constructions getting out of hand and messy are unfortunately true. Designing and constructing your home should be a happy journey to remember for the right reasons, not a chaotic or stressful one. A design and building company acts as a trusted advisor throughout the whole project and it will guide you towards the best possible outcome.

Exceed Building & Design provides you with a unique 3D pre-building concept that highlights any issues or flows in the plans and drawings. It ensures that the building process is smooth and easy.

You will be able to see how your new home, remodel or extension will look like and virtually walk through it before the construction work even start. This approach helps us detect and solve any possible problems before they arise.

Some clients that recently built their new home with us were pleasantly surprised to see that there were no problems along the way. They said, "Where are all the problems? There was supposed to be problems?" They could not believe how smoothly the project had gone. As we designed the project, we were able to understand it from day one, so that our client could completely relax and trust us. They even went on a trip around Europe while we built the house. That is how much they knew they were in good hands.



CONTACT OUR TEAM TODAY ON **040 041 1835**
TO DISCUSS HOW WORKING WITH US COULD
SAVE YOU MONEY ON YOUR PROJECT

4. Enhanced and transparent communication

When the architect, the builder and the client talk through the build, some things can get lost in the process – a little bit like the Chinese whispers.

The communication benefits of working with a design professional and a construction expert at the same time ensure the discovery of potential problems before the project starts.

In a design-build system, the company develops specific design and construction details throughout the entire process. Exceed Building & Design is your designer and your builder. Our communication is transparent - clients understand the process and know what is going on at all times. Through clear communication we define the budget early on and it becomes the agreement for the entire project.

We guarantee 100% communication and only one point of contact to make sure your dream home comes to reality.

5. Time savings

Design-build projects usually take less time to complete. Scheduling for the project can begin before finalising the design, we can uncover potential construction problems at an early stage and transparent communication keeps everything moving smoothly.

Exceed Building & Design creates opportunities for clients to contemplate significant decisions, ask questions and consider their options. Our exceptional team will do their best to avoid taking steps backwards leading to better, faster and more cost-effective results.



GET IN CONTACT WITH OUR DESIGN-BUILD TEAM
ON **040 041 1835** FOR THE FIRST STEP TOWARDS
YOUR STRESS-FREE BUILDING JOURNEY

WHY WORK WITH EXCEED BUILDING & DESIGN?

Specialists in building quality homes

We are specialists in designing and building quality new homes and remodelling. We guarantee that every stage of your project from design to construction is in capable and experienced hands. There is no risk involved as you are working with an experienced and professional team that understands the process of design and construction.

Build it before you start

When you choose to build with us, the first thing we do is to produce a 3D virtual build of the plans. This approach can save the average client thousands of dollars! Using our unique 3D building design software, you will be able to see what your project will look like. Imagine no variation once we start construction.

Working with the best

We strive to be masters of our craft. Our priority is to deliver you a high-quality home that exceeds your expectations. To guarantee this outcome, we have the right qualified team members and we work only with the best subcontractors, all of whom understand and share our values and high standards.

Rest easy with our Rock Solid guarantee

Nightmare building stories do exist, and you might have heard some of them. We've heard them too. To make sure you trust us completely with your home, we offer our 'Rock Solid Guarantee'. You can stay assured that we will deliver your dream home on time and within your budget.

Many satisfied clients

Are you still in doubt? We know we are good at what we do and our many happy clients can vouch for us. We are more than happy to put you in touch with our past clients who will confirm the quality of our work and our values. We believe in handing you a home that you will be proud to live in and that will exceed your expectations.



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TEAM ON **040 041 1835** FOR THE FIRST STEP
TOWARDS YOUR DREAM HOME